

## Message Text

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C O N F I D E N T I A L WARSAW 6942

DEPT PASS USDOC FOR SECRETARY MORTON AND US DEPT OF  
AGRICULTURE

E.O. 11652: XGDS-1

TAGS: OVIP, PFOR, PL, US

SUBJECT: SECRETARY MORTON'S DISCUSSIONS WITH POLISH

LEADERS, OCTOBER 6-7, 1975

REF (A) 243700; (B) WARSAW 6736; (C) WARSAW 6709

1. SUMMAR: SECRETARY MORTON'S MEETINGS WITH SECRETARY GIEREK, PRIME MINISTER JAROSZEWICZ, DEPUTY PRIME MINISTER KAZIMIERZ OLSZEWSKI, FINANCE MINISTER KISIEL, AND MACHINE-INDUSTRY MINISTER WRZASZCYK (REF C) WERE VERY AMICABLE AND REFLECTED THE BUSINESSLIKE ATMOSPHERE WHICH PREVAILED AT THE FIFTH SESSION OF THE JOINT AMERICAN-POLISH TRADE COMMISSION. THE POLISH LEADERS RAISED SOME OF THE ISSUES -- LICENSING DIFFICULTIES, U.S. FEDERAL AND STATE LEGAL LENDING LIMITS -- WHICH THEY USE TO MAINTAIN THEIR POSITION AS DEMANDEURS IN CERTAIN AREAS OF OUR TRADE RELATIONS (THUS ATTEMPTING TO OFF-SET SOME OF THE BUSINESS-FACILITATION ISSUES WHICH WE CUSTOMARILY RAISE). THE PREVAILING TONE OF THE MEETINGS, HOWEVER, WAS ONE OF SATISFACTION WITH THE PROGRESS SO FAR ACHIEVED IN DEVELOPING US-POLISH TRADE RELATIONS -- INTERNATIONAL HARVESTER'S RELATIONSHIP WITH BUMAR WAS PRAISED AND HOPE WAS EXPRESSED FOR SUCCESSFUL CONCLUSION OF THE GENERAL MOTORS AND RCA-  
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CORNING DEALS -- TOGETHER WITH CONFIDENT ANTICIPATION THAT

THE LEVELS OF TRADE PROJECTED FOR 1976 AND 1980 BY THE PRESIDENT AND SECRETARY GIEREK WOULD BE ATTAINED. SPECIFIC NEW POINTS RAISED BY THE POLISH LEADERS FOLLOW. END SUMMARY.

2. PROPOSAL FOR SPECIAL-STEEL PLANT. K. OLSZEWSKI SAID THAT THE CEMA COUNTRIES BUY A LOT OF SPECIAL STEELS. HE WOULD LIKE TO SEE A US-POLISH PROJECT TO BUILD SOMEWHERE ALONG THE BALTIC SEA COAST A PLANT WHICH WOULD TURN OUT ABOUT HALF A MILLION TONS OF SPECIALITY-STEEL PRODUCTS A YEAR IN THE FORM OF SHEETS, BARS, PIPE, AND ROLLED PRODUCTS. SUCH A PLANT COULD SUPPLY MOST OF THE NEEDS OF THE CEMA MARKET FOR THESE ITEMS. IT SHOULD BE BASED ON THE LICENSING OF THE LATEST U.S. SPECIALITY-STEEL PRODUCTION TECHNOLOGY. (COMMENT: THE EMBASSY IS PURSUING THIS IDEA WITH THE MINISTRY OF THE MACHINE INDUSTRY IN AN EFFORT TO DETERMINE WHETHER IT HAS YET TAKEN SUFFICIENTLY FIRM SHAPE TO BE NOTIFIED TO U.S. FIRMS AS A MAJOR TRADE OPPORTUNITY. END COMMENT)

3. INTEREST IN CORN. JAROSZEWICZ SAID THAT THE POLES ARE INTERESTED IN TRYING TO GROW CORN FOR FODDER. USING FRENCH SEED, THEY PLANTED 5,000 HECTARES IN CORN THIS YEAR AND OBTAINED A YIELD OF 80 QUINTALS PER HECTARE (APPROXIMATELY 130 BUSHEL AN ACRE. EMBASSY COMMENT: THERE IS PRESUMABLY SOMETHING WRONG WITH THIS FIGURE, WHICH SIGNIFICANTLY EXCEEDS U.S. AND CANADIAN AVERAGE YIELDS. END COMMENT.) THEY WOULD LIKE TO EXPAND THEIR CONTACTS WITH THE U.S. IN CORN PRODUCTION. SECRETARY MORTON SAID THAT CORN GROWS WELL AT THE LATITUDE OF SOUTHERN MINNESOTA AND SOUTH DAKOTA. IT WOULD BE GOOD, HE SAID, IF SECRETARY BUTZ BROUGHT WITH HIM SOMEBODY WHO COULD ADVISE THE POLES IN THIS AREA. (COMMENT: CORN PRODUCTION SYSTEM, INC., ROSEMONT, ILLINOIS, A SUBSIDIARY OF AMERICAN AGRICULTURAL INDUSTRIES, INC., WAS VISITED ON SEPTEMBER 26, 1975, BY POLISH AGRICULTURAL MINISTER KAZIMIERZ BARCIKOWSKI. CPS HAS AGREED TO SEND A DELEGATION OF EXPERTS TO POLAND TO SEE WHETHER IT WOULD BE WORTHWHILE TO DO AN INITIAL FEASIBILITY STUDY. END COMMENT)

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4. BEEFALO. IN THIS CONNECTION, SECRETARY MORTON MENTIONED THE UTILITY OF TEXTURED SOY PROTEIN AS A FEED, ADDING THAT, OF COURSE, GRASS WAS CHEAPER AND THE BEEFALO, A CROSS BETWEEN THE CHAROLAIS AND THE AMERICAN BISON, HAD GIVEN VERY GOOD RESULTS ON NATURAL PASTURAGE. HE SAID HE WOULD RECOMMEND THAT SECRETARY BUTZ BRING WITH HIM A SPECIALIST WHO COULD TALK ON THIS SUBJECT.  
DAVIES

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